

# A New Day in Pharmacy Benefit Management!

## C2 Pharmacy Benefit Management

### The last time you visited the doctor's office, did you leave with a prescription?

Three out of four (75.1%) people do, according to the Centers for Disease Control.\* In fact, 70% of Americans are on at least one prescription drug, and more than half take two. The escalating role of prescription drugs as a driver of health care costs is just one reason we've partnered with RxBenefits to create a unique and industry-leading Pharmacy Benefit Management (PBM) program. Kistler Tiffany Benefits, M3 Insurance, MHBT, Inc., McGohan Brabender, Scott Benefit Services, The Partners Group, William Gallagher Associates have collectively formed C2 Solutions. Together, we represent the fifth largest employee benefits group in the country. RxBenefits is the exclusive program administrator of the PBM program for C2 member firms.

### Controlling Costs, Changing Behavior

One way to improve your PBM program is to understand what is driving your costs. So far, C2 member firm clients have saved between 4.71%-33.56% on their annual PBM programs through our manager, RxBenefits. There is a short process where, together, we look at documentation and data, run a detailed analysis and map solutions to implement. Here is what you can expect:

- Detailed pharmacy pricing terms comparison
- Executive summary cost comparison
- Plan design and claims distribution summary
- Utilization and clinical program savings
- Network savings opportunities
- Formulary disruption summary

\*National Ambulatory Medical Care

**We Typically See 15-30% in Savings!**



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### The Power to be Greater!

The Partners Group is a founding member of C2 Solutions.

C2 is a joint venture that brings together many of the nation's largest, independent employee benefits consulting firms. With more than 20 strategically-located offices throughout the country, C2 is the fifth largest privately-held employee benefits firm in the nation.



The Partners Group is **powered by C<sup>2</sup> Solutions**, offering innovative products and services.



# Improved Outcomes With The Right Partner For You



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## C2 Pharmacy Benefit Management

RxBenefits conducted a national search, rigorous due diligence and contract negotiations, and landed on two premiere PBM options: CVS/Caremark and Express Scripts. Both partners bring strengths in purchasing power and clinical models focused on improving patient outcomes for those with chronic and complex diseases. Both firms achieve improved outcomes with slightly different strategies:

- CVS/Caremark leverages its 7,500+ retail pharmacy assets and delivers strong core PBM services
- Express Scripts leverages its behavior science and therapeutic resource mail order centers

Through the assessment process, your benefit consultant will work with you to determine the best solution for you. Even if you currently use one of the preferred PBM providers, you will likely see an improvement to your program through our contract terms and RxBenefits' medical trend management expertise.

### Special Focus on Diabetes

A proprietary solution combining both claims and data analytics with realtime biometrics brings clarity and visibility to the status and risk of members' health and cost of care. Adding a "human touch" and monitoring component to traditional disease management, ActiveCare's CareCenter reaches out to members assisting in changing their behavior. Assisting members to manage their disease increasing compliance, improves the members' health while reducing the risk of future catastrophic events.

As an added benefit, C2 member firm's clients have access to ActiveCare, a comprehensive monitoring solution for patients with diabetes (24/7/365). Identified at-risk patients receive a state-of-the-art glucometer and testing supplies, and access to ActiveCare's CareCenter. Staffed with experienced professionals who are ready to assist patients who have abnormal blood glucose readings, ActiveCare complements disease management and wellness programs, while providing real-time management to prevent catastrophic events from occurring.

### ABOUT RXBENEFITS

**Strategic Benefit Focus. Healthy Results.**



RxBenefits is a new generation pharmacy trend management firm serving forward-thinking brokers and their clients.

Our extensive, cross-industry experience enables us to provide strategic guidance and bottom line impact for organizations struggling to navigate the complexities of an inefficient and outdated healthcare marketplace.

We establish a new path for employers, leading them to sustainable results with innovative healthcare and benefit solutions. Our market knowledge, technology and dedication to service combine to produce healthy results...for the broker...for the client...and for your company as a whole.

### Employee Benefits

### Commercial & Individual Insurance

### Retirement & Investment Services

### Business Consulting

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