

# A Unique Employee Benefits Product Mix

Helping Employers Reduce Costs, Improve Employee Health, and Create Long-Term Health Plan Stability



The Partners Group provides a highly-consultative approach coupled with problem solving wellness analytics

Driven by an unyielding dedication to your success, we are armed with the kind of expertise only 30 years of experience can bring. We use our depth, breadth, and resources to enhance value, control costs, and take work off your plate instead of heaping it on.



## Bottom Line

We create strategies that benefit your financial position as well as your employees' well-being. Our clients call this client-centered approach exceptional. We call it being a good partner.

## Who We Serve

As one of the Northwest's top employee benefits firms, The Partners Group helps more than 500 companies design, manage and communicate the value of benefits to employees. While we work with employers in all industries, we also have extensive expertise in serving hospitals, medical clinics, and school districts.

## Service Overview

- **Traditional Benefits:** Medical, dental, life, disability, including enrollment systems.
- **Self-Funded Plan Designs:** Control costs and understand what is driving trends.
- **Full Financial Reporting Package:** Including predictive modeling tools.
- **Wellness/Engagement Strategies:** Healthier employees, improved health plan performance, reduced costs.
- **Voluntary Strategies:** Solutions tailored to meet your unique demographic needs.

## Employer Services

- Self-funded & fully-insured medical
- Self-funded & fully-insured dental
- Pharmacy benefit management

- Healthcare reform consulting

- Life

- Disability

- Long term care

- Executive benefits

- Employee surveys

- Employee communication & education

- Actuarial analysis

- Compliance analysis & education

- Voluntary programs

- Vision

- Wellness & engagement strategies

- FMLA leave consulting

- Enrollment solutions

- Executive benefits

## FAST FACTS

- More than 500 clients served
- More than \$900 million in premium advised and managed
- The Partners Group overall renewal increases are consistently less than one-half of regional trends

### Engagement/Analytics Services

While we recognize that controlling costs in the short run (next renewal) is critical, we also look ahead to help employers implement strategies to improve those positions over the long term. A healthy workforce not only lowers plan costs, but also improves the productivity of an organization. This can only be achieved by a comprehensive data analytics tool and member engagement.

We provide our clients with engagement and analytics tools to ensure their programs are as effective as possible.

Workforce engagement

Data analytics – cost drivers

Predictive modeling

Cost projections / IBNR calculations

Plan design modeling

Financial reporting

### Less downtime, improved health plan performance, reduced costs

Designed to help employees take charge of their health, our Engaged Health Plan Strategy raises employees' health awareness through risk assessments, biometric data, preventive medical exams and more. Our wellness program resources help you put that information into action with market access to wellness programs (like smoking cessation, weight management and other on-site programs), disease management engagement, wellness newsletters, payroll stuffers, and articles.

To make sure goals turn into success, we have an in-house business analytics team. They utilize proprietary underwriting

and IBNR models to provide rate development, experience reporting, large claimant tracking, IBNR estimation, budget forecasting and more.

### The Right Fit

We start by getting to know the unique needs and challenges of your business. Then we research the latest trends, explore the most innovative options, and collaborate with you to find the best option for both you and your employees.

We don't disappear after you sign on the dotted line. We educate and empower employees to help them take charge of their well-being, deliver resources that add value, and use data analytics to track cost trends and guide future plans.

### Employee benefits: What's on the line?

Loyalty

Morale

Productivity

Your sanity

Your bottom line



#### Powered by C<sup>2</sup>

Providing national strength with localized service

C2 is comprised of seven of the nation's top independent regional benefit firms, each bringing a unique blend of heritage, expertise, solutions, and people. Together we deliver a combination of service and experience that is unmatched in the marketplace today. We have joined forces with C2 to create innovative product and service offerings that deliver greater quality and value. And with over 30 strategically located offices throughout the country, we're equivalent to the fifth-largest privately held benefits firm in the nation.



THE  
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#### Retirement & Investment Services

#### Business Consulting

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