Partners Employer Marketplace™ (Private Exchange)

Control costs, while giving your employees more options to choose from



Providing True Choice for Your Employees & Their Families

What is Partners Employer Marketplace[™]? Partners Employer Marketplace[™] is a proprietary insurance marketplace where multiple carriers compete in offering employees a choice of fully insured group plans. Employers are now able to manage their healthcare budgets with defined contributions for employees, and employees are able to make their own benefit plan choices for their families.



What Are Defined Contribution Plans?

As an affordable alternative to employersponsored health insurance plans, defined contribution health plans allow employers to set their costs on a monthly basis and encourage employees to take an active role in their health care by being responsible for their benefit dollars. Employers give employees a fixed dollar amount that they can choose to spend on health insurance and/or other benefit costs as they see fit.

How The Partners Employer Marketplace[™] Works

Using the benefits enrollment system is easy and convenient. Each employee creates an individual username and password to log into the portal.

- The Welcome Screen provides instruction and information for employees before they click "Start" to begin enrolling in benefits.
- About You features employee specific information that can be edited and updated if necessary.
- About Your Dependents allows you to edit or delete existing dependents and add a new dependent.
- Your Benefits Snapshot summarizes current elections, employee premiums, and dependent information, if applicable.

As employees move through the benefit screens to elect **Medical**, **Dental**, **Vision**, **Flexible Spending Accounts**, **Disability**, **and Life**, **AD&D Insurance and other voluntary programs**, they are able to select the coverage they want as well as see the cost for all coverages. In addition, for the voluntary insurances, they can select beneficiaries and even complete Evidence of Insurability forms.

Once enrollment is completed, the **Enrollment Summary** page lists the employee's elections, total monthly contribution, and dependent information. A confirmation page can be printed for the employee's records, and clicking "Submit Elections" complete the enrollment.

The Partners Employer Marketplace[™] is built to run fast. The server bandwidth can



FAST FACTS

- Simple intuitive interface never more than one thought on a screen at once
- Increase satisfaction with your benefit plan
- Employees only see what they are eligible to see
- Easy to set permissions
- Customized to your branding

THE PARTNERS GROUP

be expanded in a matter of minutes. Additional PDFs can be easily created to summarize and review.

Why Choose The Partners Group?

National Presence and Strength at a Local Personalized Service Level —

Offering affordable group benefits to your employees is a key part of your benefits package. The Partners Group has national strength and buying power to offer affordable options as a founding member of the fifth largest privately-held employee benefits firm in the nation, C2 Solutions. Consequently we serve over 1,000 employees, 175 consultants and over 680,000 members. Simultaneously the Partners Group is committed to providing a high level of personalized service on a local level as a privately held and locally based company. You can count on our extensive knowledge and expertise in employee benefit plan designs and strategies.

Innovative, Customer-Focused Service Solutions —

The Partners Group has also developed an innovative and proprietary web-based service offering called The Partners Individual Marketplace[™]. This program is designed to help you save time implementing health care solutions to your entire team, by assisting your employees with navigating the changing insurance landscape with up-to-date information. This unique service includes additional insurance options to customize a benefit package that fits their needs and the needs of their family.

The Partners Group offers multiple unique benefits to you and your employees —

- Flexible and affordable plan designs that satisfy the needs of your employees
- Emphasis on health, wellness and financial security
- Effective benefits communication strategies with enrollment services
- All designed to increase employee satisfaction with their benefits package

What Additional Benefits Are Included?

In addition to multiple health plans, we also offer a full suite of optional benefits, such as Dental, Vision, Disability, Life and AD&D Insurance and Pre-Paid Legal, for you to customize your benefit offerings to your employees. These benefits are offered at competitive rates, so your employees can get the coverage they need at a price they can afford.

> The Partners Group is **powered by C² Solutions**, offering innovative products and services.



The Extra Mile

The Partners Group (TPG) provides exceptional employee benefits, commercial insurance, retirement and investment services with a strong commitment to our clients. We bring experience, expertise and innovative solutions, while building authentic relationships with businesses to help your employees succeed in health, wealth and retirement planning. The Partners Group approach centers on clientfocused and localized service to deliver greater quality and value to you as our customer.

Providing True Choice for Your Organization

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